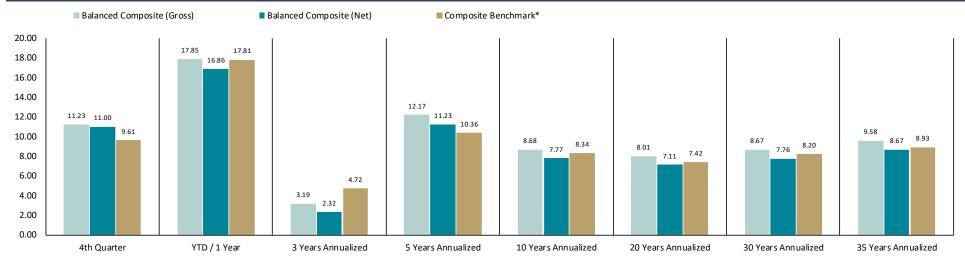
# **Balanced Growth Strategy**

Composite Performance As of 12/31/2023

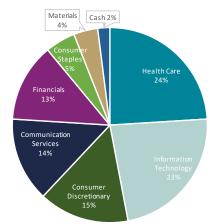


<sup>\*</sup> Benchmark is a blend of 60% S&P 500 Index and 40% ICE BofA US Corporate & Government Index.

## **Equity Sector Allocation**

### **Top 10 Equity Holdings**

#### **Large Cap Growth Representative Account**



# **Balanced Representative Account** % of Total Assets

1	Microsoft Corporation	5.4
2	Alphabet Inc. Cl A	4.7
3	Amazon.com, Inc.	3.9
4	Netflix, Inc.	3.4
5	UnitedHealth Group Inc.	3.3
6	NVIDIA Corporation	2.9
7	Zoetis, Inc. Cl A	2.8
8	Abbott Laboratories	2.8
9	Intuit Inc.	2.8
10	Chipotle Mexican Grill, Inc.	2.8

Source: Portfolio Accounting System & FactSet.

Equity sector allocation and top ten equity holdings from actual separately managed accounts representative of Montag & Caldwell's Large Cap

Growth and Balanced strategies respectively.

# **Investment Strategy & Process**

The Balanced Growth strategy is an actively-managed allocation portfolio that blends an equity portfolio of higher quality core growth stocks, managed in-house with a disciplined and conservative approach emphasizing valuation and risk controls, with a fixed income allocation tailored to meet quality, income, tax requirements (if any), and spending policy. The equity allocation typically follows Montag & Caldwell's large cap growth equity investment process and is generally the driving force behind performance, while the use of high quality bonds diversifies the portfolio for capital preservation, provides income, and helps to mitigate portfolio risk.

As the appropriate asset mix between equities and bonds is determined through consultation with the Client, the allocations of our balanced mandates are diverse, illustrating both low-risk and normal-risk profiles. On average though, portfolios are composed of a target 60/40 blend of domestic stocks and bonds.

Minimal shifts around the strategic target asset allocation are made based upon the Investment Policy Group's outlook for the equity and fixed income markets. Among the factors considered are the economic environment, financial market valuation, economic and investor liquidity, and investor sentiment. Both short and long-term outlooks are evaluated.

Past performance is not a guarantee of future results. The Balanced Composite reflects all discretionary separately managed accounts eligible for inclusion in the Composite for the periods shown. Composite total returns, including unrealized and realized gains plus income, are used (including reinvestment of all dividends, interest, and other earnings). "Net of Fee" returns for the Composite reflect the deduction of the highest applicable annual management fee of 0.85%, applied quarterly through 9/30/1994, after which applied monthly. The benchmark indices are unmanaged. The reinvestment of dividends, interest and other distributions by the indices is assumed. An investor cannot invest directly in the benchmark indices. Performance sourced from M&C's portfolio accounting system. References to specific portfolio securities are not intended as recommendations of those securities and carry no implications about past or future performance. Additional disclosures and information follow at the end of this report.



# **Balanced Growth Strategy**

## **Portfolio Characteristics - Equity Allocation**

As	of	12	/31	/202	2:

	M&C Large Cap Growth Representative Account	Russell 1000 Growth Index	S&P 500 Index
Number of Holdings	30	443	503
P/E - Next 12 Months	26.66	20.25	19.70
5 Year Average ROE	25.28	31.64	24.88
Long-term Debt to Capital	35.61	42.63	42.27
Est 3-5 Year EPS Growth	17.80	18.10	13.10
Weighted Average Market Cap	\$614,385 MM	\$1,104,508 MM	\$721,661 MM
Median Market Cap	\$133,761 MM	\$17,638 MM	\$33,180 MM
Return on Invested Capital (ROIC)	17.93	26.47	20.30
Active Share	68.19		
Turnover (12 Months)	20%		

#### Portfolio Characteristics - Fixed Income Allocation

	M&C Balanced Representative Account
Average YTM	4.41
Average Coupon	2.65
Average Maturity	4.50
Average Quality	A+
Current Yield	2.80
Effective Duration	3.90

Source: Portfolio Accounting System & FactSet.

Equity allocation portfolio characteristics from an actual separately managed account representative of Montag & Caldwell's Large Cap Growth strategy. Fixed Income allocation portfolio characteristics from an actual separately managed account representative of Montag & Caldwell's Balanced strategy

### **About the Team**

Decision-Making:

**Team Consensus** 

Composition:

Both Portfolio Managers & Research Analysts

**Number of Investment Professionals:** 

Average Years Tenure with Firm: (As of 2023)

Average Years Industry Experience: (As of 2023)

### **CONTACT US**

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Montag & Caldwell is an SEC registered investment adviser which provides investment management services for assets in the following domestic strategies—large cap growth equity, mid cap growth equity, thematic growth equity, fixed income, and multi-strategy (e.g., balanced) - primarily for,

The Balanced Composite results were obtained using a large cap growth equity strategy combined with income-producing fixed income assets. Effective May 1, 2019, the Composite now includes both institutional and individual, and both taxable and tax-exempt, fee-paying, discretionary, normal-risk balanced portfolios. The minimum asset level for inclusion in the Composite was also lowered from \$1 million to \$250,000 or greater. Prior to May 1, 2019, the Composite represents the performance of all fee-paying, discretionary, institutional client, tax-exempt, normal-risk balanced portfolios. anced portfolios with values of \$1 million or greater. Valuations are computed and performance is denominated in U.S. dollars, based on trade-date valuations and include all transaction costs.

The S&P 500 Index is an unmanaged index commonly used as a benchmark to measure U.S. stock market performance and characteristics. The Russell 1000 Growth Index is an unmanaged index commonly used as a benchmark to measure growth manager performance and characteristics.

This information is provided for illustrative purposes only. It should not be considered investment advice or a recommendation to purchase or sell any specific security or invest in a specific strategy nor used as the sole basis for an investment decision. All investments carry a certain amount of risk. There are no guarantees that the strategy will achieve its investment objective, and loss of value on investments is a possibility. Principal risks associated with this strategy include: Growth Stock Risk - These scocks may be more sensitive to market movements because their prices tend to reflect investors' future expectations for earnings growth rather than just current profits. \* Sector Risk - To the extent the strategy has substantial poldings within a particular sector, the risks associated with this strategy may invest in U.S. registered ADRs and foreign companies listed on U.S. stock exchanges which involve additional risks that may result in greater price volatility. \* Interest Rate/Prepayment Risk— In periods of risin interest rates, fixed coupon payments on bonds may become less competitive with the market, causing bond prices to decline. In periods of decreasing interest rates, bond issuers may pay be back bonds earlier than expected or required, and the strategy may not be able to replace those bonds with sale fixed purposes. \* Credit Risk—Bond issuers may be unable or principal payments or other in obligations. \* Liquidity Risk - The strategy may to the able to replace those the strategy may fall rapidly or unpredictably due to a variety of factors, including changing economic, political, or market conditions, or other testers including user natural diseases or only line paths strategy companies. factors including war, natural disasters, or public health issues, or in response to events that affect particular industries or companies